

**United
Way**



what matters.®

your community

your united way

FINANCIAL STATEMENTS
AND SUPPLEMENTARY INFORMATION
YEAR ENDED JUNE 30, 2008

Independent Auditors' Report

Board of Directors
The United Way of Washington County, Maryland, Inc.
Hagerstown, Maryland

We have audited the accompanying statement of financial position of **The United Way of Washington County, Maryland, Inc.** (a nonprofit organization) as of June 30, 2008 and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of **The United Way of Washington County, Maryland, Inc.** as of June 30, 2007 were audited by other auditors whose report dated August 31, 2007, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the June 30, 2008 financial statements referred to above present fairly, in all material respects, the financial position of **The United Way of Washington County, Maryland, Inc.** as of June 30, 2008, and the changes in its net assets, and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Albright Crumbacker Moul & Itell, LLC

Hagerstown, Maryland
August 5, 2008

The United Way of Washington County, Maryland, Inc.

Statements of Financial Position

<i>June 30,</i>	2008	2007
Liabilities and Net Assets		
Current liabilities		
Accounts payable	\$ 2,000	\$ 6,738
Allocations payable to agencies	544,750	515,000
Due to designated agencies	138,084	142,082
Due to other United Way agencies	82,993	95,193
Committed non-agency designation	5,000	-
Deferred income	13,504	7,631
Accrued expenses	11,988	7,354
Total current liabilities	798,319	773,998
Net assets		
Unrestricted	485,491	439,089
Temporarily restricted	253,935	235,725
	739,426	674,814
	\$ 1,537,745	\$ 1,448,812

The accompanying notes are an integral part of these financial statements.

The United Way of Washington County, Maryland, Inc.

Statements of Activities and Changes in Net Assets

Year ended June 30,

2008

	<u>Unrestricted</u>	<u>Temporarily restricted</u>	<u>Total</u>
Allocations and expenses			
Allocations to member agencies	\$ 1,059,750	\$ -	\$ 1,059,750
Non-agency designations	5,000	-	5,000
Functional expenses			
Program services	142,511	-	142,511
Fundraising	135,734	-	135,734
Management and general	148,504	-	148,504
Total allocations and expenses	1,491,499	-	1,491,499
Change in net assets	46,402	18,210	64,612
Net assets - beginning	439,089	235,725	674,814
Net assets - ending	\$ 485,491	\$ 253,935	\$ 739,426

The accompanying notes are an integral part of these financial statements.

The United Way of Washington County, Maryland, Inc.

Statements of Activities and Changes in Net Assets

Year ended June 30,

2007

	Unrestricted	Temporarily restricted	Total
Allocations and expenses			
Allocations to member agencies	\$ 1,006,000	\$ -	\$ 1,006,000
Non-agency designations	4,500	-	4,500
Functional expenses			
Program services	118,662	-	118,662
Fundraising	141,607	-	141,607
Management and general	115,140	-	115,140
Total allocations and expenses	1,385,909	-	1,385,909
Change in net assets	129,519	(5,882)	123,637
Net assets - beginning	309,570	241,607	551,177
Net assets - ending	\$ 439,089	\$ 235,725	\$ 674,814

The accompanying notes are an integral part of these financial statements.

The United Way of Washington County, Maryland, Inc.

Statements of Functional Expenses

Year ended June 30,

2007

	Program services	Fundraising	Management and general	Total
Salaries and benefits				
Salaries	\$ 60,396	\$ 60,007	\$ 64,406	\$ 184,809
Health insurance	7,142	5,907	8,534	21,583
Retirement	5,176	3,395	2,966	11,537
Payroll taxes	5,234	5,106	5,591	15,931
	77,948	74,415	81,497	233,860
Campaign expenses				
Advertising	2,495	5,300	-	7,795
Solicitors' supplies and printing	5,422	11,523	-	16,945
	7,917	16,823	-	24,740
Facility expenses				
Rent	11,328	11,328	10,661	33,317
Renovation	878	878	824	2,580
Cleaning services	119	119	112	350
Telephone	661	661	623	1,945
	12,986	12,986	12,220	38,192
Other expenses				
Audit and accounting services	2,797	2,797	2,632	8,226
Bank charges	-	-	1,887	1,887
Charitable registration	68	68	64	200
Community initiatives	227	227	212	666
Computer	720	720	677	2,117
Conferences/meetings	1,494	1,494	1,405	4,393
Contractual administration expense	-	722	722	1,444
Dues to United Way of America	5,630	5,630	5,298	16,558
Equipment repairs and maintenance	1,635	1,635	1,540	4,810
Gift-in-kind	-	16,678	340	17,018
Insurance	492	492	463	1,447
Memberships	90	175	-	265
Office supplies	2,096	2,096	1,974	6,166
Postage	1,264	1,264	1,191	3,719
Recruitment	280	280	263	823
Subscriptions and publications	93	180	-	273
Travel	255	255	241	751
	17,141	34,713	18,909	70,763
Total expenses before depreciation				
	115,992	138,937	112,626	367,555
Depreciation	2,670	2,670	2,514	7,854
	\$ 118,662	\$ 141,607	\$ 115,140	\$ 375,409

The accompanying notes are an integral part of these financial statements.

The United Way of Washington County, Maryland, Inc.

Statements of Cash Flows

<i>Years ended June 30,</i>	2008	2007
Cash flows from investing activities		
Proceeds from sale of property and equipment	\$ -	\$ 425
Purchase of property and equipment	(20,334)	(85,307)
<i>Net cash used by investing activities</i>	(20,334)	(84,882)
<i>Net increase (decrease) in cash and cash equivalents</i>	169,622	(155,765)
Cash and cash equivalents, beginning	542,659	698,424
Cash and cash equivalents, ending	\$ 712,281	\$ 542,659
Supplemental disclosure of cash flow information		
Cash paid during the years for interest	\$ -	\$ -
Cash paid during the years for taxes	\$ -	\$ -

The accompanying notes are an integral part of these financial statements.